# KPJ HEALTHCARE BERHAD (Incorporated in Malaysia)

# B ADDITIONAL INFORMATION REQUIRED BY THE BURSA MALAYSIA'S LISTING REQUIREMENTS FOR THE THIRD QUARTER AND FINANCIAL PERIOD ENDED 30 SEPTEMBER 2014

# B1 REVIEW OF THE PERFORMANCE OF THE COMPANY AND ITS PRINCIPAL SUBSIDIARIES

The profit before taxation for the current quarter of RM51.4 million has increased by 80% as compared to the corresponding quarter in 2013 of RM28.6 million. The increase is due to the improved performance from the existing hospitals and newly open hospitals in the group which are currently in the middle of their gestation period i.e. KPJ Bandar Baru Klang and PT Khasanah Putera Jakarta Medica.

Additional Information As Required By Appendix 9B of Bursa Malaysia Listing Requirements

a. Current financial period compared to last financial period (nine months)

The Group recorded revenue of RM1,922.6 million for 9 months ended 30 September 2014 with an increase of 13% from RM1,697.9 million as reported for 2013. The higher revenue for the period is mainly due to the increase in revenue of the existing hospitals and newly open hospitals in the group.

#### Malaysia

The Malaysian segment revenue for 9 months ended 30 September 2014 has increased by 15% to RM1,739.7 million compared with RM1,506.4 million as reported in 2013. The higher revenue reported is due to the increase in revenue of the existing hospitals and newly open hospitals in the group.

## Indonesia

The Indonesian segment revenue of RM31.5 million for 9 months ended 30 September 2014 is 24% higher than the revenue reported in 2013 of RM25.4 million. The increase in revenue from this segment is due to the increase in activity in both hospitals in Jakarta.

## Aged Care Facility

The Aged Care Facility segment revenue for 9 months ended 30 September 2014 is RM30.7 million, 18% higher than the revenue reported in 2013 of RM26.0 million which is in line with the increase in activity at the facility.

## Support Services, Corporate and Others

The revenue from Support Services, Corporate and Others segment of RM485.4 million for 9 months ended 30 September 2014 is 5% higher, compared to revenue from the same period in 2013 of RM460.6 million. Marketing and distribution of pharmaceutical, medical and surgical products and pathology and also from the laboratory services contributed to the revenue growth of this segment, which has increased in line with the increase in revenue of the hospitals within the Group.

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- B ADDITIONAL INFORMATION REQUIRED BY THE BURSA MALAYSIA'S LISTING REQUIREMENTS FOR THE THIRD QUARTER AND FINANCIAL PERIOD ENDED 30 SEPTEMBER 2014
- B1 REVIEW OF THE PERFORMANCE OF THE COMPANY AND ITS PRINCIPAL SUBSIDIARIES (CONTINUED)
  - b. Current quarter compared with the corresponding quarter of the preceding year (three months)

The Group recorded revenue of RM657.1 million for 3 months ended 30 September 2014 with an increase of 16% from RM565.2 million as reported for 2013. The higher revenue for the period is mainly due to the increase in revenue of the existing hospitals and newly open hospitals in the group.

#### Malaysia

The Malaysian segment revenue for 3 months ended 30 September 2014 has increased by 26% to RM592.0 million compared with RM470.1 million as reported in 2013. The higher revenue reported is due to the increase in revenue of the existing hospitals and newly open hospitals in the group.

### Indonesia

The Indonesian segment revenue of RM10.5 million for 3 months ended 30 September 2014 is 24% higher than the revenue reported in 2013 of RM8.5 million. The increase in revenue from this segment is due to the increase in activity in both hospitals in Jakarta.

#### Aged Care Facility

The Aged Care Facility segment revenue for 3 months ended 30 September 2014 is RM13.6 million, 5% higher than the revenue reported in 2013 of RM13.0 million which is in line with the increase in activity at the facility.

#### Support Services, Corporate and Others

The revenue from Support Services, Corporate and Others segment of RM200.3 million for 3 months ended 30 September 2014 is 4% higher, compared to revenue from the same period in 2013 of RM192.4 million. Marketing and distribution of pharmaceutical, medical and surgical products and pathology and also from the laboratory services contributed to the revenue growth of this segment, which has increased in line with the increase in revenue of the hospitals within the Group.

## B2 MATERIAL CHANGE IN QUARTERLY RESULTS

The profit before taxation for the current quarter of RM51.4 million increased by 2% as compared to the preceding quarter of RM50.2 million. The slight increase in the net profit before tax is due to improved performance of certain subsidiaries but this is mitigated by the newly open hospitals in the Group which are at their gestation period.