# KPJ HEALTHCARE BERHAD

(Incorporated in Malaysia)

# B ADDITIONAL INFORMATION REQUIRED BY THE BURSA MALAYSIA'S LISTING REQUIREMENTS

FOR THE FIRST QUARTER AND FINANCIAL PERIOD ENDED 31 MARCH 2012

#### B1 REVIEW OF THE PERFORMANCE OF THE COMPANY AND ITS PRINCIPAL SUBSIDIARIES

The profit before taxation for the current quarter has increased by 18.5% to RM49.3 million from RM41.6 million in the corresponding quarter 2011. The increase is in line with the increase in revenue of the hospitals.

Additional Information As Required By Appendix 9B of Bursa Malaysia Listing Requirements

a. Current financial period compared to last financial period (three months)

The group recorded revenue of RM525.6 million for 3 months ended 31 March 2012 an increase of 20% from RM437.7 million as reported for 2011. The higher revenue for the period is mainly due to increase in revenue of the hospitals in the group.

#### Malaysia

The Malaysian segment revenue for the current financial period has increased by 19% to RM483.9 million as compared to RM406.0 million reported in 2011. The higher revenue reported is due to increase in revenue of the hospitals in the group.

#### Indonesia

The Indonesian segment revenue of RM5.0 million for the financial period is 165% higher than the revenue reported in 2011 of RM1.9 million. The increase in revenue from this segment is due to increasing in number of patients during the period from the newly opened hospital in Jakarta.

## Aged Care Facility

The Aged Care Facility segment revenue for the financial period is RM6.5 million. Since this is a new segment to the group, therefore there is no comparison to make with the last financial year. However, the reported revenue is in line with increase in the activities at the facility.

## Support Services

The revenue from Support Services segment of RM114.7 million for the financial period is 36% higher, as compared to revenue from the same period in 2011 of RM84.5 million. The revenue reported is contributed by marketing and distribution of pharmaceutical, medical and surgical products and pathology and also from the laboratory services.

#### b. Current quarter compared to the corresponding quarter of the preceding year

The group recorded revenue of RM525.6 million for 3 months ended 31 March 2012 an increase of 20% from RM437.7 million as reported for 2011. The higher revenue for the period is due mainly to increase in revenue of the hospitals in the group.

#### Malaysia

The Malaysian segment revenue for the current financial period has increased by 19% to RM483.9 million as compared to RM406.0 million reported in 2011. The higher revenue reported is due to increase in revenue of the hospitals in the group.

Company No.	
247079	М

# KPJ HEALTHCARE BERHAD

(Incorporated in Malaysia)

# B ADDITIONAL INFORMATION REQUIRED BY THE BURSA MALAYSIA'S LISTING REQUIREMENTS

FOR THE FIRST QUARTER AND FINANCIAL PERIOD ENDED 31 MARCH 2012

# B1 REVIEW OF THE PERFORMANCE OF THE COMPANY AND ITS PRINCIPAL SUBSIDIARIES (CONTINUED)

b. Current quarter compared to the corresponding quarter of the preceding year (continued)

#### Indonesia

The Indonesian segment revenue of RM5.0 million for the financial period is 165% higher than the revenue reported in 2011 of RM1.9 million. The increase in revenue from this segment is due to increasing in number of patients during the period from the newly opened hospital in Jakarta.

# Aged Care Facility

The Aged Care Facility segment revenue for the financial period is RM6.5 million. Since this is a new segment to the group, therefore there is no comparison to make with the last financial year. However, the reported revenue is in line with increase in the activities at the facility.

## **Support Services**

The revenue from Support Services segment of RM114.7 million for the financial period is 36% higher, as compared to revenue from the same period in 2011 of RM84.5 million. The revenue reported is contributed by marketing and distribution of pharmaceutical, medical and surgical products and pathology and also from the laboratory services.

## B2 MATERIAL CHANGE IN QUARTERLY RESULTS

The profit before taxation for the current quarter of RM49.3 million decreased by 29% as compared to preceding quarter of RM69.9 million. A total of RM25.9 million was included in the preceding quarter as a result of revaluation investment property at the balance sheet date by an associated Al-'Agar Healthcare REIT which is required by FRS 140.

#### B3 CURRENT YEAR PROSPECTS

The healthcare market in which the Group operates is forecasted to enjoy steady growth in the current year. This is mainly due to the increase of the world's ageing population and rapid growth of the middle income group.

The Group will further strengthen its presence in Malaysia and Asia by continuously enlarging its capacity through the expansion of existing hospitals as well as the building of new hospitals. Thus, based on the positive economic prospect and the financial achievements for the current quarter, the Board of Directors is confident that the Group's performance will continue to improve.

# B4 PROFIT FORECAST / GUARANTEE

The Company is not subjected to any variance of actual profit from forecast profit/profit quarantee for the current financial period under review.